
Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Lemons

Monthly Market Share For: August 1997

Month\Year: 6\74

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	83%	87%	12 Days	\$2.38	AI		AI	AI				1008 pkgs.	\$2,399
Hanjin	17%	10%	11 Days	\$3.30	\$100 ¹		AI	AI				1008 pkgs.	\$3,426
K Line	0%	1%	12 Days	\$3.30	\$5		AI	AI				1008 pkgs.	\$3,414
NYK Line	0%	1%	12 Days	\$3.30	\$5		AI	AI				1008 pkgs.	\$3,414

1 Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Lemons

Monthly Market Share For: August 1997

Month\Year: 15\299

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	27%	26%	16 Days	\$1.72	\$5			\$34					\$2,417
NYK Line	27%	9%	15 Days	\$1.72	\$5			\$34					\$2,417
Mitsui OSK	20%	10%	16 Days	\$1.72	\$5			\$34					\$2,417
Maersk	18%	21%	14 Days	\$1.72	\$5			\$34					\$2,417
Sea-Land	7%	5%	14 Days	\$1.72	\$5			\$34					\$2,417

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Lemons

Monthly Market Share For: August 1997

Month\Year: \4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	100%	20%	19 Days	\$3.63	\$5			\$34				865 pkgs.	\$4,342
APL	0%	44%	18 Days	\$3.78	\$5			\$34				865 pkgs.	\$4,493
Maersk	0%	34%	20 Days	\$3.78	\$5			\$34				865 pkgs.	\$4,493

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Osaka, Japan

Fresh Lemons

Monthly Market Share For: August 1997

Month\Year: 47\103

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	74%	71%	9 Days	\$1.91	\$5		43%	\$34				1008 pkgs.	\$3,436
Cho Yang	10%	2%	10 Days	\$113.00	\$100 ¹		43%	AI				20 KT	\$2,928 ¹³
K Line	7%	8%	13 Days	\$2.01	\$5		43%	\$34				1008 pkgs.	\$3,580
Maersk	6%	5%	11 Days	\$2.01	\$5		43%	\$34				1008 pkgs.	\$3,580
Pacific Express	4%	4%	13 Days	\$3,325 ¹	AI		AI	AI					\$3,325

1 Rate is per container

13 Rate is calculated by KT, not package.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Lemons

Monthly Market Share For: August 1997

Month\Year: 15\258

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	33%	30%	11 Days	\$1.91	\$5		43%	\$34				1008 pkgs.	\$3,436
Mitsui OSK	25%	5%	10 Days	\$2,310 ¹	\$100 ¹		43%	AI				1008 pkgs.	\$3,403
Pacific Express	20%	10%	12 Days ⁵	\$3,325 ¹	AI		AI	AI					\$3,325
Maersk	7%	17%	10 Days	\$2,310 ¹	\$100 ¹		43%	AI				1008 pkgs.	\$3,403
NYK Line	7%	3%	11 Days	\$2,310 ¹	\$100 ¹		43%	AI				1008 pkgs.	\$3,403
OOCL	7%	1%	10 Days	\$2,310 ¹	\$100 ¹		43%	AI				1008 pkgs.	\$3,403
K Line	3%	5%	10 Days	\$2,310 ¹	\$100 ¹		43%	AI				1008 pkgs.	\$3,403
Evergreen	0%	11%	12 Days	\$1.91	\$5		43%	\$34				1008 pkgs.	\$3,436

1 Rate is per container

5 Transit time is based on departure from Los Angeles, CA.